

# Summary of the year

## 2016 GROUP OVERVIEW

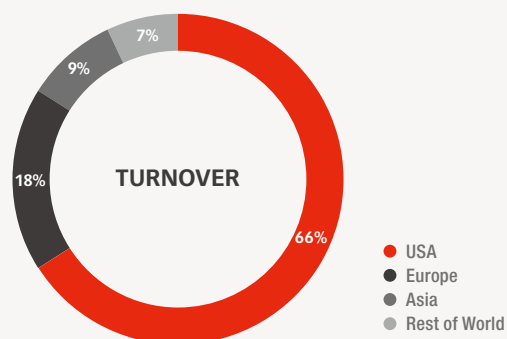
US\$ **16,195M**  
TURNOVER\*

US\$ **1,875M**  
TOTAL MARGIN\*

US\$ **408M**  
CORE OPERATING PROFIT\*

### GROUP GEOGRAPHICAL MARKET TURNOVER\*

US\$ **16,195M**



### EARNINGS PER SHARE (BASIC)

**20.7** HK cents | **2.67** US cents

### DIVIDENDS PER SHARE (TOTAL)

**23.0** HK cents | **2.96** US cents

### OPERATING CASH FLOW

US\$ **390M**

### CASH AND BANK BALANCES

US\$ **985M**

### GEARING RATIO

**8%**

\* Excluding the Asia consumer and healthcare distribution business, which was strategically divested in June 2016.

## OUR SUPPLY CHAIN

**15,000+**  
SUPPLIERS  
WORLDWIDE

### TOP FIVE SOURCING COUNTRIES

China Vietnam Bangladesh   
Indonesia India

**5,824**  
WEBSITE VISITS   
Sustainability Resource Center website

**630+**   
TRAINING SESSIONS  
8,247 factory representatives and 3,579 employees attended

## OUR PEOPLE

**21,510**

EMPLOYEES  
WORLDWIDE



**57%**  
FEMALE

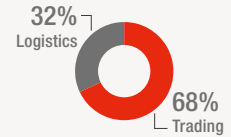


**43%**  
MALE



**49%**  
OF OUR  
MANAGEMENT  
WORLDWIDE  
IS FEMALE

OUR WORKFORCE



## OUR GLOBAL PRESENCE



**40+**

ECONOMIES

We operate an extensive global supply chain network in more than 250 offices and distribution centers around the world, working with our vendor base of 15,000 suppliers to add value to our global brand and retail customers.

## OUR COMMUNITIES



**395**  
ACTIVITIES



OUR PEOPLE VOLUNTEERED  
**16,500+** times



**72** LOCATIONS in **28** COUNTRIES  
participated in community initiatives



**19,500+**  
VOLUNTEER HOURS



almost **15,000**  
WORKING HOURS



**5,000+**  
NON-WORKING HOURS

## OUR FOOTPRINT



**-480** PRINT DEVICES  
reduced in offices across Cambodia, Guatemala, Hong Kong, Indonesia, Philippines, Sri Lanka, Thailand and Vietnam



**13** LEED/BREEAM  
sustainable building  
certifications

## RECOGNITION



FTSE4Good



Hang Seng Corporate  
Sustainability Index  
Series Member 2015-2016

